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Product Details





Eight Ways

Competition

Successful retailers take nothing for granted when it comes to their most valuable assets—their customers. There are a number of ways to find out how well you're doing in that department. The best ones involve asking customers how they feel about your store. Telephone or mail surveys of random samplings of customers are the easiest and most popular way to stay tuned in to their attitudes. Whatever satisfaction survey method you choose, stick with it. Once you establish a program for evaluating your customer satisfaction efforts, install that method as a permanent part of your operating procedures.

1 Take action on those things that most of your competitors only talk about.

It's sad but true, the principles that separate successful and profitable businesses from the also-rans have been well known for decades. There's nothing magical about them. They're easy to learn and even easier to put into effect. Still, they go largely ignored by the majority of business owners. These days, it has become popular to bundle up some of those old business philosophies in new clothing and present them as original innovative business techniques. Forty years ago, management consultants were exhorting retailers to excel in customer satisfaction, just as they are today. Then as now, only a

2 Make the time to listen to your customers; make sure that you're providing the satisfaction they expect.

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3 Remember that people do business with people they like.

If you and your employees are highly efficient, but working in a clinically detached manner, you are overlooking one of the easiest ways to keep your customers coming back for more. Worse, you are ensuring that you will have to replace many customers who would otherwise keep coming back and generating new referrals.



Upmost dedication to design, never compromise on quality

80% Fragrance Brands Supplier. No major quality complaints for 9 years.

Sunny Glassware with our fragrance brands customers, dependency of life and death

Product name	10oz 20oz Christmas custom luxurious snow candle glass holder with lid
Decorations	electroplating copper/gold color on the glass candle holders
Sample lead time	5 days if at exist shaped and size of glass bottles 15~30 days for new shape or size of glass diffuser bottles
Production lead time	35~50 days after the sample and order confirmed
OEM/ODM order	We could create new mold for your own design Moreover, we could design for you by your own idea to be a real product

Inspection	Inspect the goods by AQL standard which has extra inspect steps Accept third party inspection
Payment terms	30% deposit by T/T in advance and the balance against the copy of B/L
Shipment	By sea,by air,by Express and your shipping agent is acceptable We have own logistic company Sunny Worldwide to provide you sea& air freight shipment

Company Profile

COMPANY PROFILE

About us

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Who We Are

- More than 25 years experience glassware and ceramic ware supplier in China
- Innovative design capacity
- ISO9001 certificate approval
- Candle Holders, Bottles, Drinkware focus



Shenzhen Sunny Glassware Co.,Ltd

SUNNY DESIGN



Modest

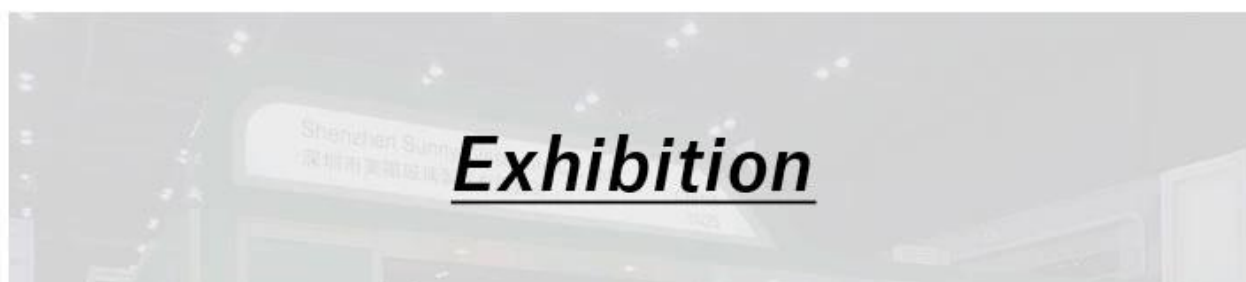
Passion

Collaborative



SAMPLE ROOM





A EXCELLENT SERVICE TEAM

About us

[VIEW MORE ▶](#)



FAQ

1) Can you combine many items assorted in one container in my first order?

Yes, we can. But the quantity of each ordered item should reach our MOQ.

2) If any quality problem, how can you settle it for us?

When discharging the container, you need to inspect all the cargo. If any breakage or defect products were founded, you must take the pictures from the original carton. All the claims must be presented within 15 working days after discharging the container. This date is subject to the arrival time of container.

3) why you choose us?

1. We have rich experiences in glassware trade for more than 20 years and the most professional team.
2. We have 10 production line and can manufacture 15 million pieces per month, we have strict processes enable us to maintain an acceptance rate above 99% .
3. We work with more than 1800 clients in about 80 countries.
4. We offer professional one-stop world-wide logistics service.

4) Can we get your free samples?

Yes, you can. Our **Samples are free** for the customers who confirm order. But the freight for express is on buyer's account.

5) How about your MOQ?

Different kind products will be different MOQ, for some glassware in stock, small orders are acceptable.

6) How many people in your R&D department?

We have 5 professional designers, and they will develop 15 innovative designs monthly.

7) Can you give me a discount about the price?

The price depends on your quantity, if you want good price with small order, you can make more quantity in one time, and leave them in our warehouse, we will keep the goods for you until you need.



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