

## **Product Description**

Upmost dedication to design, never compression on quality

**S**unny Glassware strictly protect the customers' designs, all the newly designed items from us haven't been copied in three years.

Sunny Glassware with our fragrance brands cusotmers, dependency of life and death

Product name	Diamond glass candle jar for luxury brand
Decorations	clear Diamond glass candle jar

Sample lead time	5 days if at exist shaped and size of square glass candle jar 15~30 days for new shape or size of square glass candle jar
Production lead time	35~50 days after the sample and order confirmed
OEM/ODM order	We could create new mold for your own design Moreover,we could design for you by your own idea to be a real product
Inspection	Inspect the goods by AQ standard which has extra inspect steps Accept third party inspection
Payment terms	30% deposit by T/T in advance and the balance against the copy of B/L
Shipment	By sea,by air,by Express and your shipping agent is acceptable We have own logistic company Sunny Worldwide to provide you sea& air freight shipment

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# **Company Information**

# We are thinker, doer and maker.

Sunny Glassware was established by Frank and Alice since 1992s, which is the supplier of 80% fragrance brands & home decoration in the United States. Sunny keep engaged in various of candle holder, bathroom accessories, perfume&diffuser bottles, borosilicate glass and related accessories.

Award-winning team of designers has won the trust of many upscale brands like NEST Fragrance, who is unmatched in China. The annual quantity, launched speed on new products and designs can be compared with Zara.

With a strictly control system on product quality, Sunny adapts extra six steps for inspection of shipments, no major quality complaints on products produced for 9 consecutive years.

With our strong support, customers rapidly develop and from small workshop to industry leaders. We get your ideas becoming creative fragrance products and sell them very well in the market.



#### Sample Room

# The large sample room in China!!

Sunny Glassware present more than 5,000 items at Shenzhen sample room for a widely selection. it won a great customer evaluation. Welcome to Shenzhen office! The picture as following is only one p art of our Owned design candle holders, Welcome to Shenzhen office to find your favorites, it will bring you a big surprise becasue it's hard to find another supplier like this in China.



# **Exhibition**





### **Services story**

# We get your ideas becoming creative fragrance products and sell them very well in our local market.

#### A story of the first new designed glass candle holders

Customer DL is the first foreign customer to buy our own designed glass candle holders At the beginning, the customers did not reply when I shared the latest product recommendation, and there

At the beginning, the customers did not reply when I shared the latest product recommendation, and there was

no substantive project after the reply. Suddenly, I changed the idea of new product recommendation and s ent some embossed glass candle holders. I found that the customer liked them. Later, I took the initiative t o

recommend our independently designed Sunflower glass candle holder to the customer., which customer's boss loved a lot, and he wrote an email to discuss this project.

Since it was the first time we sell own designed products, the client's boss asked us to sell only this design to

him, which was a very important promise for the branded client. After negotiation with Frank, we agreed. The client was holding an exhibition in America at the same time Frank also here. I took the initiative to make an appointment with the client, and the client agreed. After this meeting, the client know more about us and said

they are so willing to do business with Sunny Glassware.

We conducted followsample proofing, we requested our factory to make color samples strictly according to Pantone number customer gave, finally customer approved the color samples. When we are close to win t he order, because the customer is the first time purchase from us, customers worried about the quality, we use the case of a quality system and cooperation of our customers more relieved to allow customers to us , then we win the order and proceed production. After first cooperation, the customer saw our extreme product design and extreme quality control, and soon purchased another our own designed oval glass candle jar from Sunny Glassware.



## **FAQ**

If you have any questions about the products or other issues feel free to contact us! We are waiting for you here!