

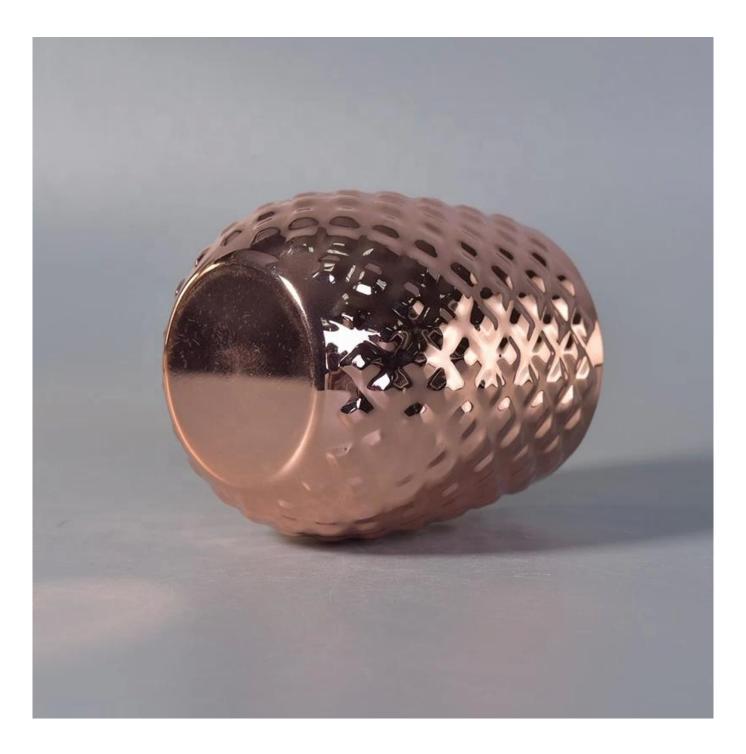
Sunny Glassware strictly protect the customers' designs, all the newly designed items from us haven't been copied in three years



**Product Details** 







Upmost dedication to design, never compression on quality 80% Fragrance Brands Supplier. No major quality complaints for 9 years. Sunny Glassware with our fragrance brands cusotmers, dependency of life and death

Product name

Golden custom geo metal aluminum candle jars

Diamension	Top dia: 78mm Bottom dia: 56mm Height: 93mm Weight: 115g Capacity: 560ml
Decorations	decal printing on ceramic candle holders
Accessories	Metal lid,wood lid,plastic lid for candle holders
Sample lead time	5 days if at exist shaped and size of metal candle holders 15~30 days for new shape or size of metal candle jars
Production lead time	35~50 days after the sample and order confirmed
OEM/ODM order	We could create new mold for your own design Moreover,we could design for you by your own idea to be a real product Sunny Glassware strictly protect the customers' designs, all the newly designed items from us haven't been copied in three years.
Inspection	Inspect the goods by AQL standard which has extra inspect steps Accept third party inspection
Payment terms	30% deposit by T/T in advance and the balance against the copy of B/L
Shipment	By sea,by air,by Express and your shipping agent is acceptable We have own logistic company Sunny Worldwide to provide you sea& air freight shipment

# **Company Profile**

COMPANY PROFILE

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SAMPLE OOM















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## **Services Story**

One day I got an email from a new customer, she said someone gave her my contact. And would like to visit our office and glassware factory. I was very excited and surprised, because i am not very familiar with that introducer. And this customer is a famous candle brand in Australia, very important customer for our glass candle holders manufacturer. I checked my record, i just send them some email of our new product introduction. They never replied me, even i say thank you to them lately. How come this kind of interested thing happen? I think that must be the Sunny brand function.

We made appointment to meet at the train station and then travel to our glassware factory. She sit on a platform when i got arrive at the train station outside and pick her up. We were a couple of minutes late actually, but she said it is nothing and never mind. She looks very nice and must be very kindly person I think.

There is another engineer guy together with her. He is really professional product manager and has over 25 years glass experience. He asked many question about the process and engineer of the glassware factory, we heard not too much and need double check then answer him. I can see Justine traveled quite a lot in China mainland, she live in HK for quite a long time. And she went to glassware factory quite often.

The glassware factory we show them is one of our very good glassware supplier. We have talked with them the strength of the glassware factory, and why we use and build very good relationship with them on the way to the glassware factory. The full automatic equipment and process produce very good quality glass, candle holders are not like normal home use product. It is part of the fashion, the glass must be in very good quality. We told them only that glassware factory has twice polish process, it makes the glass very transparency and high qualify. We didn't see any other glassware factory use this process. When they reviewed the production line and the glassware factory showroom, they begin trust us.

One very frequently asked question when customer visit us is how do you control the glass quality. First we have a 10 QC team all has very long time working experience, they know glass products quality control points quite a lot. Second we inspect every order in every production day. Clear glass inspection is the first important thing, because it is made by automatic process. If some defects issue happen all of the glass come out will be wasted. The decoration is also very important, many of them can't be rework and the decoration cost may more expensive than the glass. We have good relationship with supplier and they are free for us to inspect on the production line. The third is our company quality control level. Although we use AQL to do the final random inspection, more important control is the dupro review. Our QC can find the defects in time and solve very fast. All of our supplier say our quality request is more strict than their other customer. So we were charged higher cost than normal market level.

Not long when Justine come back we start the first item development. It is a very big and complicate design. I am sure they inquired other supplier but finally placed the order to us. We helped them study the design and modify the drawing. The sample come out very good and passed all the test. They also has strict request on the glass quality, they send the third part company to do the inspection. Pull glass from the mass production do the test. When the mass production glass holders arrives, all of the customer company staff feels the glass quality very good. And the selling of this item is very well, reorder every year till now.

Years passed, we have no quality and other issue with them. They start move their other old and regular projects to us recently. They used many glass candle jar supplier in China, and have met lots of problem definitely. Customer trust us not just the few production quality is good, the stability is the most important.

## FAQ

### 1) Can you combine many items assorted in one container in my first order?

Yes, we can. But the quantity of each ordered item should reach our MOQ.

#### 2) If any quality problem, how can you settle it for us?

When discharging the container, you need to inspect all the cargo. If any breakage or defect products were founded, you must take the pictures from the original carton. All the claims must be presented within 15 working days after discharging the container. This date is subject to the arrival time of container.

#### 3) why you choose us?

1. We have rich experiences in glassware trade for more than 20 years and the most professional team.

2. We have 10 production line and can manufacture 15 million pieces per month, we have strict processes enable us to maintain an acceptance rate above 99% .

- 3. We work with more than 1800 clients in about 80 countries.
- 4. We offer professional one-stop world-wide logistics service.

#### 4) Can we get your free samples?

Yes, you can. Our **Samples are free** for the customers who confirm order. But the freight for express is on buyer's account.

#### 5) How about your MOQ?

Different kind products will be different MOQ, for some glassware in stock, small orders are acceptable.

### 6) How many people in your R&D department?

We have 5 professional designers, and they will develop 15 innovative designs monthly.

### 7) Can you give me a discount about the price?

The price depends on your quantity, if you want good price with small order, you can make more quantity in one time, and leave them in our warehouse, we will keep the goods for you until you need.



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