

#### **Product Description**

Upmost dedication to design, never compression on quality

**S**unny Glassware strictly protect the customers' designs, all the newly designed items from us haven't been copied in three years.

Sunny Glassware with our fragrance brands cusotmers, dependency of life and death





## Small Quantity

Acceptance

all products have stock anytime

## QC Extra Six Steps

No major quality complaints for 9 years

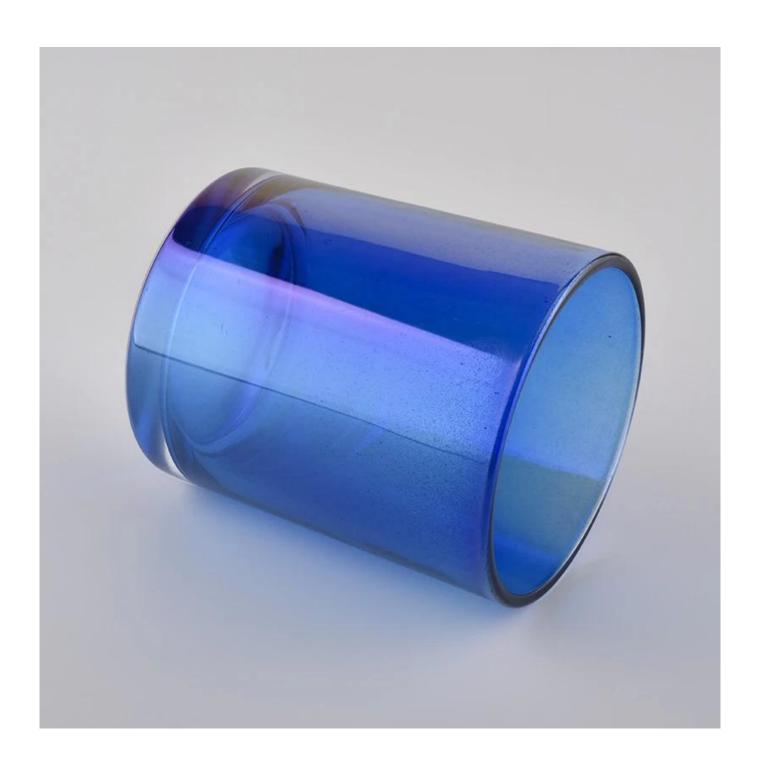


Product name	Shiny spraying color glass candle jar from Sunny Glassware
Decorations	glass candle jar
Sample lead time	5 days if at exist shaped and size of glass candle vessels
	15~30 days for new shape or size of glass candle jars
Production lead time	35~50 days after the sample and order confirmed
OEM/ODM order	We could create new mold for your own design
	Moreover,we could design for you by your own idea to be a real product
Inspection	Inspect the goods by AQ standard which has extra inspect steps
	Accept third party inspection
Payment terms	30% deposit by T/T in advance and the balance against the copy of B/L

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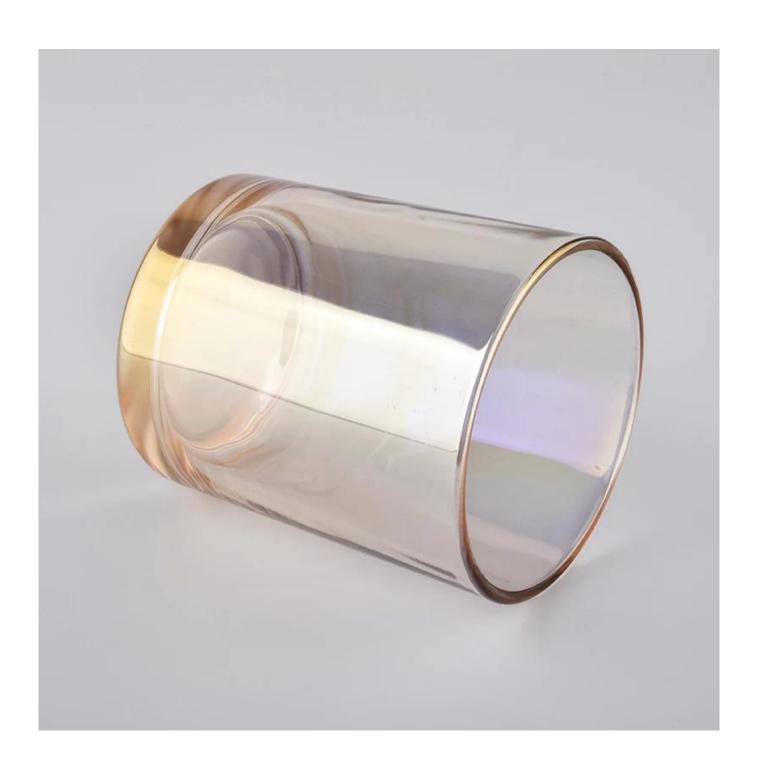
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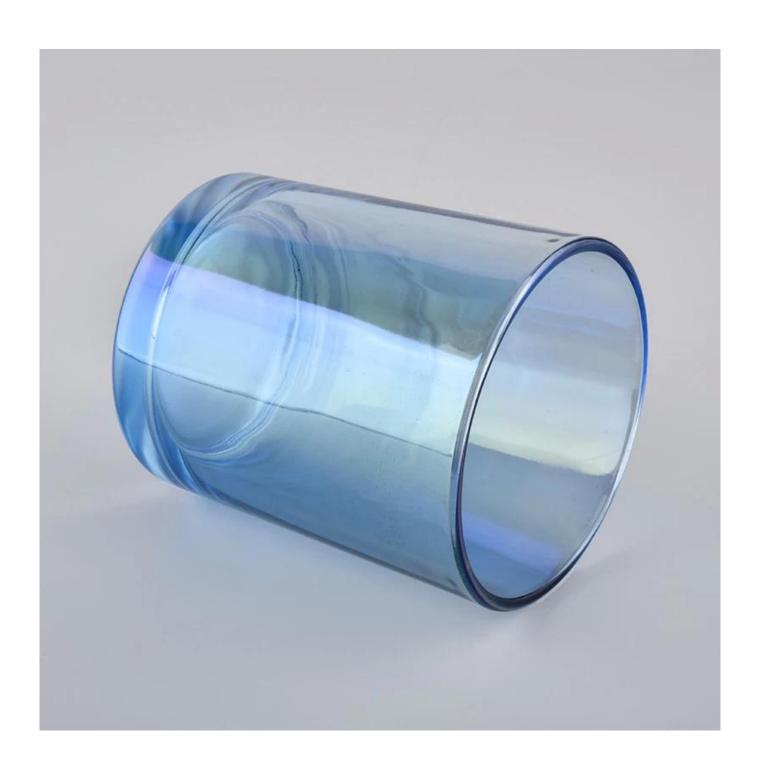
















#### **Company Information**

## We are thinker, doer and maker.

Sunny Glassware was established by Frank and Alice since 1992s, which is the supplier of 80% fragrance brands & home decoration in the United States. Sunny keep engaged in various of candle holder,

bathroom accessories, perfume&diffuser bottles, borosilicate glass and related accessories.

Award-winning team of designers has won the trust of many upscale brands like NEST Fragrance, who is unmatched in China. The annual quantity, launched speed on new products and designs can be compared with Zara.

With a strictly control system on product quality, Sunny adapts extra six steps for inspection of shipments, no major quality complaints on products produced for 9 consecutive years.

With our strong support, customers rapidly develop and from small workshop to industry leaders. We get your ideas becoming creative fragrance products and sell them very well in the market.



#### **Sample Room**

### The large sample room in China!!

Sunny Glassware present more than 5,000 items at Shenzhen sample room for a widely selection. it won a great customer evaluation. Welcome to Shenzhen office! The picture as following is only one p art of our Owned design candle holders, Welcome to Shenzhen office to find your favorites, it will bring you a big surprise becasue it's hard to find another supplier like this in China.



### **Exhibition**

### **EXHIBITION**







#### Services story

# We get your ideas becoming creative fragrance products and sell them very well in our local market.

#### A story of the first new designed glass candle holders

Customer DL is the first foreign customer to buy our own designed glass candle holders
At the beginning, the customers did not reply when I shared the latest product recommendation, and there
was

no substantive project after the reply. Suddenly, I changed the idea of new product recommendation and s ent some embossed glass candle holders. I found that the customer liked them. Later, I took the initiative t

recommend our independently designed Sunflower glass candle holder to the customer., which customer's boss loved a lot, and he wrote an email to discuss this project.

Since it was the first time we sell own designed products, the client's boss asked us to sell only this design to

him, which was a very important promise for the branded client. After negotiation with Frank, we agreed. The client was holding an exhibition in America at the same time Frank also here. I took the initiative to make an appointment with the client, and the client agreed. After this meeting, the client know more about us and said

they are so willing to do business with Sunny Glassware.

We conducted followsample proofing, we requested our factory to make color samples strictly according to Pantone number customer gave, finally customer approved the color samples. When we are close to win t he order, because the customer is the first time purchase from us, customers worried about the quality, we use the case of a quality system and cooperation of our customers more relieved to allow customers to us

then we win the order and proceed production. After first cooperation, the customer saw our extreme product

design and extreme quality control, and soon purchased another our own designed oval glass candle jar from

Sunny Glassware.



**FAQ** 

If you have any questions about the products or other issues feel free to contact us! We are waiting for you here!

Yes, we can. But the quantity of each ordered item should reach our MOQ.

#### 2) If any quality problem, how can you settle it for us?

When discharging the container, you need to inspect all the cargo. If any breakage or defect products were founded, you must take the pictures from the original carton. All the claims must be presented within 15 working days after discharging the container. This date is subject to the arrival time of container.

#### 3) why you choose us?

- 1. We have rich experiences in glassware trade for more than 20 years and the most professional team.
- 2. We have 10 production line and can manufacture 15 million pieces per month, we have strict processes enable us to maintain an acceptance rate above 99% .
- 3. We work with more than 1800 clients in about 80 countries.
- 4. We offer professional one-stop world-wide logistics service.

#### 4) Can we get your free samples?

Yes, you can. Our **Samples are free** for the customers who confirm order. But the freight for express is on buyer's account.

#### 5) How about your MOQ?

Different kind products will be different MOQ, for some glassware in stock, small orders are acceptable.

#### 6) How many people in your R&D department?

We have 5 professional designers, and they will develop 15 innovative designs monthly.

#### 7) Can you give me a discount about the price?

The price depends on your quantity, if you want good price with small order, you can make more quantity in one time, and leave them in our warehouse, we will keep the goods for you until you need.