



### Product Details

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<b>Product name</b>	handmade black star whisky glass tumbler
<b>Dimension</b>	SGLYP15072901 Top dia: 68mm Bottom:47mm Max dia:91mm Height: 95mm Weight: 107g Capacity: 410ml
<b>Decorations</b>	clear glass cups for whisky glass sets
<b>Accessories</b>	wine decanter bottle for whisky glass cups

<b>Sample lead time</b>	5 days if at exist shaped and size of exit whisky glass 15~30 days for new shape or size of bathroom products
<b>Production lead time</b>	35~50 days after the sample and order confirmed
<b>OEM/ODM order</b>	We could create new mold for your own design Moreover,we could design for you by your own idea to be a real product  Sunny Glassware strictly protect the customers' designs, all the newly designed items from us haven't been copied in three years.
<b>Inspection</b>	Inspect the goods by AQL standard which has extra inspect steps Accept third party inspection
<b>Payment terms</b>	30% deposit by T/T in advance and the balance against the copy of B/L
<b>Shipment</b>	By sea,by air,by Express and your shipping agent is acceptable We have own logistic company Sunny Worldwide to provide you sea& air freight shipment

## Services Story

The first time I met with Liely (who focus on [whisky glass](#), he was introduced by Nike), which has been around for several years. We have been working together for more than 5 years and ready to reach the 6th year since 2013. The products are also shipped to Liely for 15 times. From the parameter error and quality are constantly running in all aspects to the customer does not inspect the goods now, we ship directly to the third-party warehouse. We are striving to be the best in this way. The happiest result is very satisfied and recognized by consumers. For the customers themselves, the main focus is to develop the market and exploit new products to make the brand stronger and stronger. I still remember that on April 26, 2014, Liely sent an email for the first time, and wanted to exploit a whisky glass of her own design. The initial number was only 1,000pcs. Seeing Liely's design is very new and unique, it is really difficult for us to produce only 1000pcs. In order to support our customers, we decided that no matter how difficult it was, we must help our customers launch new products and develop their own brands.

After starting the big cargo, there are indeed difficulties we have expected. We just started to go online to make the goods and get off the assembly line for short time. On the one hand, the quality of the newly produced products is difficult to meet the standard, and on the other hand, the output amount is too low. However, in order to make this first order, we continued to select the cups that meet the customer's quality requirements after the stably subsequent quality. However, the 1000 clear glasses were that we produced about 2,000pcs clear glasses to select 1,000pcs clear glasses that meet the customer's quality requirements. After arrival, the guests checked products themselves again, while the quality requirements were higher; there were 48 unqualified products, and in the second order, we all replenished the goods free of charge. Liely is a very rigorous client. In this way, we had made 4 clear glass orders with quantity 1000pcs . Fortunately, the workers are more and more skilled, and the quality requirements of the customers are becoming more and more clear. Finally, our customer is very satisfied with our quality. Afterwards, we started full set of products and added logistics services. Customers could receive goods at home. We started with the 5th order, the order quantity increased to 3,000pcs, and customer began to let us provide a full set of products to them, including laser logo and packaging. In addition, our logistics colleagues not only began to ship products to Australia, but also began to offer the dropship services.

For the first time to start such cooperation, Liely also attached great importance to it. When the laser cup was added to the clear glasses, he flew to Shenzhen to inspect the goods for one day. Our QC Leo and I accompanied Liely in factory. When the workers carved a logo, we inspected one, and then wiped the cup into the package. Liely's inspection was naturally more strict than the quality required before. The logo can't be a bit dirty, there can't be a little break, it should be very clear, and our QC is also strictly in

accordance with Liely's requirements. In this way, the pass rate of our fifth order is only 72.5%. Despite this, we decided not to tolerate blemished products, and insisted that every cup in the hands of the customer is satisfactory. After the production experience of the first laser logo, we improved the method and carved the logo into the glass at the bottom of the cup. It was greatly improved our qualification rate. After the customer confirmed the agreement, we adopted this method. It not only solves the problem of dirty logo, but also keep better quality.

In order to make client more satisfied, after the completion of the production, we clean the cup , and the workers pack the glass wearing white gloves. Although we have more cost, everything is worthwhile. As always, the strict quality have made the client's brand and glass get good feedback from the market. Even other clients have told me that they are very famous. The sales increase from 3,000 to 5,000 as well for 1 order. It convince client to launch a new ginglass in June 2016.

## **FAQ**

### 1) Can you combine many items assorted in one container in my first order?

Yes, we can. But the quantity of each ordered item should reach our MOQ.

### 2) If any quality problem, how can you settle it for us?

When discharging the container, you need to inspect all the cargo. If any breakage or defect products were founded, you must take the pictures from the original carton. All the claims must be presented within 15 working days after discharging the container. This date is subject to the arrival time of container.

### 3) why you choose us?

1. We have rich experiences in glassware trade for more than 20 years and the most professional team.
2. We have 10 production line and can manufacture 15 million pieces per month, we have strict processes enable us to maintain an acceptance rate above 99% .
3. We work with more than 1800 clients in about 80 countries.
4. We offer professional one-stop world-wide logistics service.

### 4) Can we get your free samples?

Yes, you can. Our **Samples are free** for the customers who confirm order. But the freight for express is on buyer's account.

### 5) How about your MOQ?

Different kind products will be different MOQ, for some glassware in stock, small orders are acceptable.

### 6) How many people in your R&D department?

We have 5 professional designers, and they will develop 15 innovative designs monthly.

### 7) Can you give me a discount about the price?

The price depends on your quantity, if you want good price with small order, you can make more quantity in one time, and leave them in our warehouse, we will keep the goods for you until you need.