

-----Sunny-----

Sunny adapts extra six steps for inspection

No major quality complaints on products produced for 9 consecutive years.



Product Description

U

pmost dedication to design,never compression on quality

Sunny Glassware strictly protect the customers' designs, all the newly designed items from us haven't been copied in three years.

Sunny Glassware with our fragrance brands cusotmers,dependency of life and death



Award-winning Design Team

won the trust of many upscale brands



Small Quantity Acceptance

all products have stock anytime

QC Extra Six Steps

No major quality complaints
for 9 years



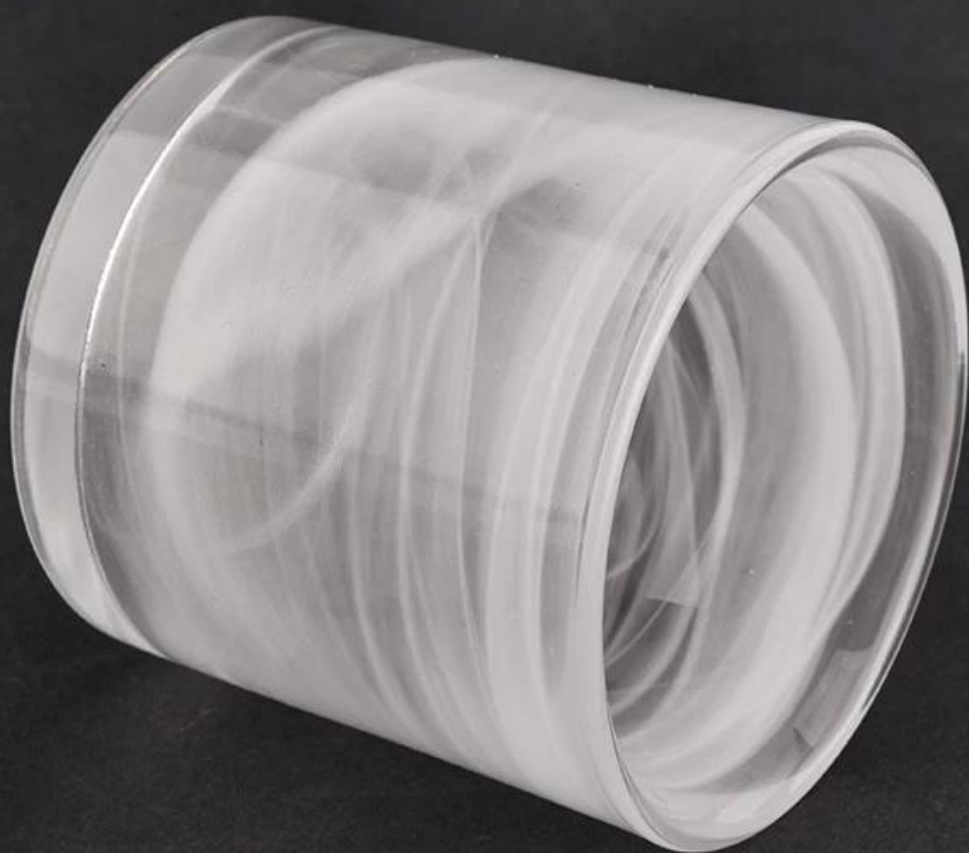
Product name	coloring material glass candle holders with candle wax
Decorations	glass candle jars
Sample lead time	5 days if at exist shaped and size of glass candle vessels 15~30 days for new shape or size of glass candle jars
Production lead time	35~50 days after the sample and order confirmed
OEM/ODM order	We could create new mold for your own design Moreover,we could design for you by your own idea to be a real product
Inspection	Inspect the goods by AQ standard which has extra inspect steps Accept third party inspection
Payment terms	30% deposit by T/T in advance and the balance against the copy of B/L

Shipment	By sea,by air,by Express and your shipping agent is acceptable We have own logistic company Sunny Worldwide to provide you sea& air freight shipment
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Company Information

We are thinker, doer and maker.

Sunny Glassware was established by Frank and Alice since 1992s, which is the supplier of 80% fragrance brands & home decoration in the United States. Sunny keep engaged in various of candle holder, bathroom accessories, perfume&diffuser bottles, borosilicate glass and related accessories.

Award-winning team of designers has won the trust of many upscale brands like NEST Fragrance, who is unmatched in China. The annual quantity, launched speed on new products and designs can be compared

with Zara.

With a strictly control system on product quality, Sunny adapts extra six steps for inspection of shipments, no major quality complaints on products produced for 9 consecutive years.

With our strong support, customers rapidly develop and from small workshop to industry leaders. We get your ideas becoming creative fragrance products and sell them very well in the market.

Who We Are

- More than 25 years experience glassware and ceramic ware supplier in China
- Innovative design capacity
- ISO9001 certificate approval
- Candle Holders, Bottles, Drinkware focus



Shenzhen Sunny Glassware Co.,Ltd

SUNNY GROUP





Sample Room

The large sample room in China!!

Sunny Glassware present more than 5,000 items at Shenzhen sample room for a widely selection. it won a great customer evaluation. Welcome to Shenzhen office! The picture as following is only one part of our Owned design candle holders, Welcome to Shenzhen office to find your favorites, it will bring you a big surprise because it's hard to find another supplier like this in China.



Exhibition

EXHIBITION



Services story

Good communication is the key to the long-term development of candle holder products and cooperation

Since 2014, I have been in the candle holder industry for 6 years. I have served all kinds of customers who need candle holder products. Recently, I sorted out the customers who have cooperated in the past few years. One of our client, we made some many candle holder products for her these years without any complaints. I am analyzing why we can cooperate for so long. Finally, the important factor is the communication.

First of all, as a sales in Sunny, when we received the development of new candle holder products from the customers, we will look at the product size, structure, processing effect, etc., and check with our factory whether we can make this candle holder product, whether it is difficult, and whether we need to make adjustments. If there are any problems in production, draw a conclusion, and then communicate with the clients whether the candle holder can be made and how to

do it. Because we all have such obligations and responsibilities to remind customers of the possibility of new candle holder products. After all, only if our products are ready and there are no product defects, customers can sell to the market smoothly.

However, in the face of customers all over the world, each customer's style and temperament are different, market demand and product requirements are also different. Some customers sell designs and hope that we can strive for excellence and follow his ideas completely and may ignore some process barriers. Generally, some of the supplier will feel that as long as it is the request of the customer, it must be done, even sacrifice the quality, they must meet customer's design and let them satisfied. There are also some suppliers who are unable to do so in the process but do not inform and feedback in time, thinking that they can do their best. When the customers receive the goods, they will be furious, which will cause customer complaints or claims. It also brought catastrophic damage to the customers with no goods to sell.

What effect can be achieve by good communication?

During the cooperation with many customers, it is easy to find that each customer has different styles, temperaments, and has different requirements for their products. Some customers are very stubborn that will required us to make this product according to their requirements and standards. Even though we have reminded that it is difficult to achieve this standard and the high cost of doing so, but in the end the customer still does not compromise, finally we have to bite the bullet to make the goods according to the customer's requirements. Sometimes we barely make it, but in many cases it is difficult to meet the customer's standard, so that the customer will complain about the quality when they receive the goods, so we have to spend time to repeat the communication, repeat the production, as a result, sales slowed down and the development was slow.

As a supplier for so many clients, I want to share of our good example with one of our client. This customer is from the United States, their product positioning is relatively high-end, mainly selling candles and some related products in retail stores, so their quality requirements are relatively high. Because it is sold in its own brand store, so the purchase volume is not large, but they keep creating new candle holders every year. Whenever she sent candle holder product design, I will study carefully, and give feedback on what needs to be modified, or what craft can be achieved, at the same time, she will modify her design and effect according to my suggestions. After we both reached a consensus, we will arrange sample. Of course, not every sample is satisfactory, so it may be modified after receiving the sample, and then remake the sample. After the sample is confirmed, I will tell the customer what can be done, what is not, and the tolerance of the product, negotiated before she places the order, and finally the bulk product can be completed safely and smoothly. We have cooperated for so many years, made no products every year, and have zero complaints. She is really nice and willing to listen to our opinions. Our communication has never had a quarrel. It's so amazing! So far, we are still cooperating, and even more and more products are covered, not just glass candle holder, ceramic candle holder, but also fragrance bottle, lotion bottle, etc, her brand is keep developing.

Sunny Glassware has offered glassware for 28 years with all kinds of products being exported to more than 30 countries and focusing on luxury fragrance products in the latest 10 years. Now it is the supplier of 80% fragrance brands in the United States. Product quality is the major focus in Sunny that we adapts extra six steps for inspection. We strictly protect the customers' designs and won't show to anyone without our clients's approve. We get your ideas becoming creative fragrance products and sell them very well in the market. With our strong support, customers rapidly develop and from small workshop to industry leaders.

If you have any new product development for the candle holders, pls feel free to contact us, we are waiting for you here!